



INVITATION FOR EXPRESSION OF INTEREST

PROCUREMENT OF CONSULTANCY SERVICES FOR A RAPID SYSTEM REVIEW AND DIGITAL TRANSFORMATION ROADMAP FOR SUSTAINABLE FINANCING OF SEYCHELLES MARINE PROTECTED AREAS

Phase I: Rapid System Review and Digital Transformation Roadmap for Sustainable Financing of Seychelles Protected Areas

Date Issued: Thursday 13th August 2026

Deadline for Submission: Thursday 3rd September 2026

1.0 Introduction

The Seychelles Parks and Gardens Authority (SPGA) is inviting suitable qualified local Consultant/ Consultancy Firms to provide SPGA with a practical roadmap for modernising its marine visitor fee collection system while establishing the technical foundation for innovative financing mechanism that will strengthen the long-term financial sustainability of Seychelles marine Protected Areas.

2.0 Background

The Seychelles Parks and Gardens Authority (SPGA) is implementing the **Pilot Digital Transformation for Sustainable Financing of Marine Protected Areas** to improve the efficiency, reliability and sustainability of visitor fee collection within Seychelles' marine protected areas.

Marine Protected Areas generate significant conservation revenue through visitor entrance fees, which directly support biodiversity conservation, habitat restoration, marine surveillance, infrastructure maintenance and visitor services. However, revenue collection within marine environments presents unique operational challenges, including unreliable internet connectivity, exposure of equipment to harsh marine conditions, vessel-based ticket verification and the need for real-time data collection in remote locations.

The existing online booking platform, digital payment systems and point-of-sale hardware require assessment to determine their suitability for marine operations and their ability to support future sustainable financing initiatives.

This consultancy will therefore provide SPGA with a practical roadmap for modernising its marine visitor fee collection system while establishing the technical foundation for innovative financing



mechanisms that will strengthen the long-term financial sustainability of Seychelles' Marine Protected Areas.

3. Instructions to Bidders

- Bidding is open to National Service Providers.
- Proposals must be submitted in a sealed envelope marked “RAPID SYSTEM REVIEW AND DIGITAL TRANSFORMATION ROADMAP FOR SUSTAINABLE FINANCING OF SEYCHELLES MARINE PROTECTED AREAS”, to the SPGA Main Office, first floor, Azores Building, Ile du Port, **OR** submitted via email to s.dufrene@gov.sc no later than Thursday 3rd September 2026, 1400Hrs, Seychelles Time.
- All proposals must be in English and in line with the scope of work set in Annex 1 – Terms of Reference.
- Proposals must be valid for 90 days from the submission deadline.

4. Eligibility Criteria

The consultant should possess:

- A degree in Information Technology, Computer Science, Information Systems, Digital Transformation, Business Information Systems or a related field.
- Demonstrated experience in digital payment systems, online booking platforms, systems analysis or digital transformation projects.
- Experience conducting ICT assessments and preparing implementation roadmaps.
- Strong analytical, report writing and stakeholder engagement skills.
- Experience working with public sector institutions or conservation organisations will be an advantage.

5. Submission Requirements

Interested consultants are invited to submit:

- A technical proposal outlining their understanding of the assignment, proposed methodology and work plan
- Breakdown of service provider fees
- A curriculum vitae highlighting relevant qualifications and experience
- Examples of similar assignments undertaken



- Contact details for at least two professional referees

The consultant shall recognise that the primary purpose of this consultancy is not merely to improve ICT systems, but to establish a digital visitor management and revenue collection ecosystem that strengthens the long-term financial sustainability of Seychelles' Marine Protected Areas through improved revenue collection, enhanced visitor experience, and the future development of innovative marine conservation financing mechanisms.

6. Evaluation Criteria

Criteria	Weight (%)
Relevant Experience & Qualifications	40%
Proposed Training Plan & Approach	30%
Understanding of TOR & Methodology	10%
Financial Proposal	20%

7. Contract Terms & Conditions

The successful candidate will enter into a contract with SPGA based on agreed deliverables, timelines, and payment schedule.

1. **Scope of Work:** The Service Provider shall deliver all services described in the Scope of Work (SOW) of this EOI.
2. **Contract Duration:** The contract shall commence on the date of signature and remain in force until all deliverables are completed.
3. **Professional Standards:** Services shall be performed with due diligence and in accordance with professional standards.
4. **Key Personnel:** Any changes to key personnel must be approved by SPGA.
5. **Reporting & Communication:** Regular progress reports and communication with the SPGA's Project Officer are required.
6. **Deliverables & Acceptance:** Deliverables must meet agreed standards and timelines.
7. **Confidentiality:** All project information must be kept confidential.
8. **Ownership of Work:** All materials produced become the property of SPGA.
9. **Payment Terms:** Payment will be based on approved deliverables or milestones.
10. **Taxes:** The Service Provider is responsible for all applicable taxes.
11. **Travel & Logistics:** Only pre-approved travel costs will be reimbursed.
12. **Conflict of Interest:** Any potential conflicts must be declared.
13. **Compliance with Laws:** The Service Provider must comply with all applicable Seychelles laws.



14. **Health, Safety & Security:** The Service Provider must follow all safety protocols.
15. **Subcontracting:** No subcontracting without written approval.
16. **Insurance:** The Service Provider must maintain appropriate insurance.
17. **Performance Issues:** Non-performance may result in corrective action or termination.
18. **Termination:** SPGA may terminate the contract with written notice.
19. **Force Majeure:** Neither party is liable for delays beyond their control.
20. **Amendments:** Modifications must be in writing and signed by both parties.
21. **Governing Law:** Governed by the laws of the Republic of Seychelles.
22. **Ethical Conduct:** The Service Provider must adhere to integrity and anti-corruption principles.
23. **Data Protection:** Personal data must be securely handled.
24. **Client's Rights:** SPGA reserves monitoring, audit, and approval rights.



Annexes

- Annex 1 – Terms of Reference (TOR)
- Annex 2 – Proposal Submission Form
- Annex 3 – Financial Proposal Template



ANNEX 1- Terms of Reference

Phase I: Rapid System Review and Digital Transformation Roadmap for Sustainable Financing of Seychelles Protected Areas

1. Background

The Seychelles Parks and Gardens Authority (SPGA) is implementing the **Pilot Digital Transformation for Sustainable Financing of Marine Protected Areas** to improve the efficiency, reliability and sustainability of visitor fee collection within Seychelles' marine protected areas.

Marine Protected Areas generate significant conservation revenue through visitor entrance fees, which directly support biodiversity conservation, habitat restoration, marine surveillance, infrastructure maintenance and visitor services. However, revenue collection within marine environments presents unique operational challenges, including unreliable internet connectivity, exposure of equipment to harsh marine conditions, vessel-based ticket verification and the need for real-time data collection in remote locations.

The existing online booking platform, digital payment systems and point-of-sale hardware require assessment to determine their suitability for marine operations and their ability to support future sustainable financing initiatives.

This consultancy will therefore provide SPGA with a practical roadmap for modernising its marine visitor fee collection system while establishing the technical foundation for innovative financing mechanisms that will strengthen the long-term financial sustainability of Seychelles' Marine Protected Areas.

2. Objective of the Consultancy

The objective of this consultancy is to undertake a rapid assessment of SPGA's marine visitor fee collection, booking and digital payment systems and develop recommendations for a resilient, user-friendly and scalable digital ecosystem capable of supporting sustainable financing for Marine Protected Areas.

Particular emphasis shall be placed on ensuring that proposed systems and hardware are suitable for use in marine environments, including offshore operations where internet connectivity may be intermittent or unavailable.

3. Scope of Work

The consultant will be expected to undertake, but not necessarily be limited to, the following activities:



A. System Review and Gap Assessment

The consultant shall undertake a comprehensive assessment of the existing digital visitor fee collection system, including:

- Review the existing online booking and payment platform.
- Assess current visitor fee collection processes at marine protected areas.
- Evaluate existing digital payment arrangements and payment gateways.
- Assess the functionality, durability and suitability of existing point-of-sale hardware used at marine protected areas.
- Assess whether current systems can effectively operate within remote marine environments where internet connectivity may be limited or unavailable.
- Assess options for offline transaction capability with secure synchronisation once connectivity becomes available.
- Evaluate hardware requirements for use aboard vessels and at marine landing sites, including durability, battery life, weather resistance and portability.
- Review data security, transaction reliability and backup procedures.
- Identify operational, technical and user experience challenges affecting visitor fee collection both onshore and offshore.
- Assess the compatibility of the current system with future digital expansion and integration requirements.

B. Stakeholder Consultation

The consultant shall consult with relevant SPGA staff and other key stakeholders to understand operational requirements, system limitations and future needs.

C. Recommendations

Based on the assessment, the consultant shall provide recommendations on:

- Improvements required to the existing booking platform.
- Digital payment enhancements suitable for marine environments.
- Hardware replacement priorities and technical specifications.
- Appropriate mobile and handheld devices for use at sea.
- Offline payment and ticket verification capabilities.



- Integration of visitor management, financial reporting and conservation databases.
- Revenue monitoring and reporting improvements.
- Measures to strengthen operational efficiency, transparency and accountability.
- Opportunities for automation of visitor data collection and reporting.
- Recommendations for future system scalability to support innovative sustainable financing mechanisms.

D. Sustainable Financing Assessment

The consultant shall assess how the proposed digital ecosystem can support the long-term sustainable financing of Marine Protected Areas through future digital services.

Recommendations should include practical approaches for supporting the future development of:

- Digital annual membership programmes.
- Conservation sponsorship initiatives (e.g. Adopt-a-Turtle, coral restoration sponsorship and habitat conservation programmes).
- Bulk ticketing and partnership packages for hotels, tour operators and educational institutions.
- Visitor loyalty programmes.
- Digital conservation contribution options.
- Recurring donations.
- Integration of optional conservation contributions during the booking process.
- Visitor engagement tools demonstrating how entrance fees contribute directly to marine conservation outcomes.

E. Data Analytics and Decision Support

The consultant shall assess opportunities to improve data collection and reporting so that visitor and financial information can better support conservation planning and sustainable financing.

Recommendations should include:

- Automated visitor dashboards.
- Revenue dashboards.
- Marine protected area visitation trends.



- Peak visitation analysis.
- Visitor origin and behaviour analysis.
- Financial forecasting.
- Revenue forecasting.
- Dashboard requirements for management decision-making.
- Data requirements to support future donor reporting and sustainable financing initiatives.
- Opportunities to utilise visitor and financial data to design future conservation financing mechanisms.

F. Digital Transformation Roadmap

Develop a phased implementation roadmap including:

- Priority interventions
- Technical architecture
- Hardware specifications suitable for marine environments
- System interoperability requirements
- Estimated implementation schedule
- Procurement recommendations
- Risks and mitigation measures
- Cybersecurity considerations
- Budget assumptions for future phases
- Recommendations for Phase II expansion, including innovative financing mechanisms.

4. Deliverables

The consultant shall submit the following:

1. Inception Report

- Methodology
- Work plan
- Stakeholder engagement approach

2. Rapid System Assessment Report

- Findings
- Gap analysis



- Current system mapping

3. Recommendations Report

Develop a phased implementation roadmap including:

- Priority interventions
- Technical architecture
- Hardware specifications suitable for marine environments
- System interoperability requirements
- Estimated implementation schedule
- Procurement recommendations
- Risks and mitigation measures
- Cybersecurity considerations
- Budget assumptions for future phases
- Recommendations for Phase II expansion, including innovative financing mechanisms.

4. Digital Transformation Roadmap

- Implementation plan
- Technical specifications
- Recommendations for future system upgrades and expansion
- ICT architecture
- Hardware specifications
- Phase II implementation plan
- Sustainable financing roadmap
- Data management framework

5. Presentation of Findings

- Presentation to SPGA Management.



5. Duration of the Assignment

The consultancy shall be undertaken over a period of **1 (one) month** from the date of contract signature.

6. Qualification

The consultant should possess:

- A degree in Information Technology, Computer Science, Information Systems, Digital Transformation, Business Information Systems or a related field.
- Demonstrated experience in digital payment systems, online booking platforms, systems analysis or digital transformation projects.
- Experience conducting ICT assessments and preparing implementation roadmaps.
- Strong analytical, report writing and stakeholder engagement skills.
- Experience working with public sector institutions or conservation organisations will be an advantage.



Annex 2- Proposal Submission Form

Title: Phase I: Rapid System Review and Digital Transformation Roadmap for Sustainable Financing of Seychelles Protected Areas

Name of Service Provider: _____

Contact Person: _____

Address: _____

Telephone: _____ **Email:** _____

We, the undersigned, submit our proposal to undertake the services described in the Terms of Reference (Annex 1) in accordance with the conditions of the EOI.

We confirm that the information provided in our proposal is true and correct, and we understand that any misrepresentation may result in disqualification.

Signature: _____ **Date:** _____

Name: _____ **Position:** _____



Annex 3- Financial Proposal Template

Title: Phase I: Rapid System Review and Digital Transformation Roadmap for Sustainable Financing of Seychelles Protected Areas

Name of Consultant/Firm: _____

Cost Item	Unit Cost (USD/ SCR)	Total Cost (USD/ SCR)
Service Provider Fees		
Training Materials		
TOTAL		

Note: All costs should be inclusive of applicable taxes.